A New Chapter for Potatoes

- engagement with the MTABOTS Potato Campaign

Feb 2016

Lorcan Bourke

Growing the success of Irish food & horticulture



A New Chapter – 'a new way of looking at them'

- ✓ Potatoes are cool and fun
- ✓ Potatoes are my <u>friend</u> in the home 'Bud (the Spud) = 'Friend' ~ versatile
- Using potatoes traditionally is second nature ~ lets learn to use them differently ~ discover <u>exciting</u> foods & cultures from around the World
- ✓ Potatoes are <u>healthy</u> naturally fat & gluten free (sport)
- ✓ Potatoes are much "more than a bit on the side"



Our Single Greatest Task ~ Amplify the Campaign



Shout about potatoes!

Create awareness of www.potato.ie



Amplifying the Campaign

- 'Bud' and the 'healthy recipes' are the real hero's of the campaign
- www.potato.ie website is the cornerstone of the campaign
- Early feedback from the campaign suggests that once consumers are exposed the campaign they will respond positively in interest and behaviour
- We need to amplify the 'reach' of the campaign



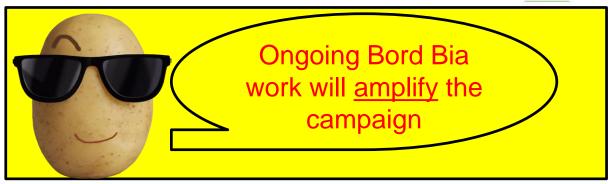
Everyone can help to drive awareness...

- Spread the word.... Family, friends, clubs....
- Media opportunities
 - website banners
 - Retail stickers (other POS material)
 - events use campaign assets/collateral
- PR coverage opportunities (local/regional)
- Supporting the campaign in social media



Best In Season versely whealthy

















Everyone can help to drive awareness...







On pack stickers



Vehicle livery



Website banners



Follow and share social media posts



Specifically Bord Bia will amplify the campaign in Ireland?

- ✓ Work with retailers ~ through their packers
- ✓ Work on social media with packers/growers
- ✓ Bord Bia specific programmes
- ✓ Bord Bia work across corporate social media



Retail - On Pack Stickers

Currently in ASDA stores in GB















Point of Sale Artwork is Available

Contact Number * Email *

Online Assets

- YouTube Video
- Skyscraper Banner (tall and thin)
- Landscape Banner (short and wide)
- MPU (box shape)
- Custom size banner

Artwork

- Character
- On-pack stickers
- orry Livery artwork
- 4ft x 4ft sticker



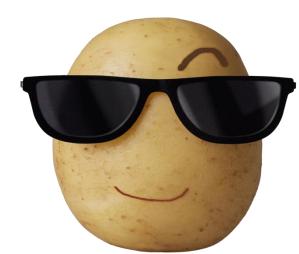


Lorry Aprons/Graphics:

Sticker Artwork:







Campaign Artwork Available

Print artwork



Digital artwork





Work with stakeholders on social media!

Did you know potatoes are naturally fat and gluten free, and a source of fibre and potassium? Visit www.potato.ie

Q Potatoes: More Than A Bit On The Side

MORE THAN A BIT ON THE SIDE

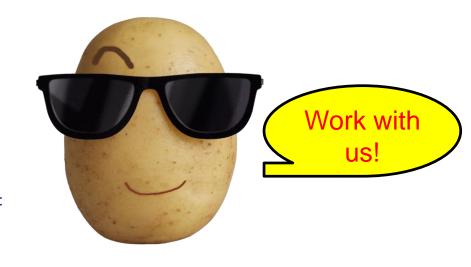
Potatoes: More Than A



are naturally fat & gluten free? @TastyPotatoes #morethanabitontheside

Summary of ways to get involved

- Go online to download/or request 'campaign' assets at/for including point of sale at www.potato.ie
 - Communicate the campaign's key messages:
 - Naturally fat-free
 - Gluten-free
 - Source of fibre
 - Source of potassium
 - Natural / unprocessed food
 - Generate support & awareness of www.potato.ie online
 - Support the campaign by permitting campaign artwork on:
 - On-pack stickers
 - Lorry livery
 - Print artwork
 - Digital artwork
 - Work with us on social media



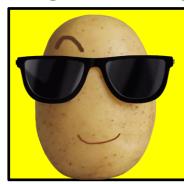


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Thank You

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